

# Imprints

K J Somaiya  
Institute of  
Management  
Alumni Newsletter  
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- Hyderabad Virtual Alumni Meet
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## Team ALCOM Speaks

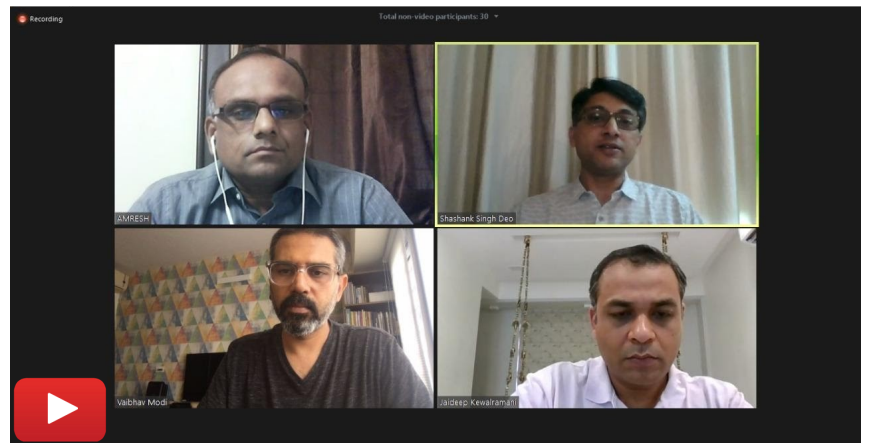
“As the going gets tough, the tough get going”

- Joseph. P. Kennedy

Team ALCOM is delighted to present to you the July edition of Imprints. Even though the times have been tough, we adhere to our commitment of keeping you updated with all the virtual and online initiatives being undertaken by the institute. Therefore, we proudly present to you the 65th edition of Imprints.

## Ask The Alums - Back to Work: Growth Mindset

- The digital Q&A series hosted by SIMSR Alumni Association and the Alumni Committee, **Ask The Alums** was conducted on the topic ‘**Back to Work: Growth Mindset**’
- The session was moderated by **Jaideep Kewalramani, Alum of Batch 2004**, CEO at Legasis Services
- The Alumni panelists for the session included:
- **Amresh Menedal, Alum of Batch 1996**, IT Manager at Franklin Templeton Investments



- **Vaibhav Modi, Alum of Batch 2001**, Founder & Director at Victor Tango Entertainment
- **Shashank Singh Deo, Alum of Batch 2002**, Global Category Lead at Procurement, GSK Asia
- Detailed insights regarding the reopening of offices and the economy were gathered during the session
- Some of the major topics discussed during the session included the ways in which employers should take care of their employees and the challenges and opportunities of working at home
- Significant emphasis was also laid upon the growth in digital consumption, the increased role of AI and the increasing need for cyber security and its growth as an industry post the pandemic

[Click here to know more](#)

- Mahek Mirchandani

## MBA Part-Time Goes Hybrid

- In an effort to upskill the working professionals and ease the pressure of erratic work schedules, from this academic year, the MBA Part-Time programmes at K J Somaiya Institute of Management will adopt an hybrid (online + offline) pedagogy
- The institute offers 4 MBA Part-Time programmes in Finance, HR, Marketing and Information Management
- With the new pedagogy, classes will happen online on weekdays and classroom sessions on Sundays
- To know more about MBA Part-Time programmes [click here](#)

# AlumSpeaks with Ajay Kaul

Managing Partner, AgreeYa Solutions

K J Somaiya Institute of Management Alum Batch 1988-90

|   |  |
|---|--|
| <b>Favourite hangout spot on campus:</b><br>Nescafe Stall | <b>Favourite movie:</b><br>War         |
| <b>Favourite holiday destination:</b><br>Switzerland      | <b>Favourite cuisine:</b><br>Thai      |
| <b>Word that describes you:</b><br>Perfection             | <b>Role Model:</b><br>Swami Vivekanand |



**Q. With an illustrious career of around 30 years, what has been the most memorable moment so far in your career?**

**A.** It's difficult for me to pick one particular moment. However, if I have to pick just one, I would say it is the formation of AgreeYa Solutions. It is through AgreeYa that I am living my dream of making a difference to the world every single day. I still have that child-like excitement while solving a business problem and get incredibly thrilled to see our contribution creating a positive impact on the lives of millions – from making passengers fly safe to helping citizens with air quality information.

**Q. Your venture, AgreeYa Solutions, with a workforce of 1600 employees, has emerged as the 5th fastest growing company in the Sacramento region. What do you think is the biggest strength of the company?**

**A.** I am thrilled to share that AgreeYa has grown and is now an 1800+ employee strong organization. In my opinion, the credit for this must go to the people of AgreeYa, who we lovingly refer to as 'AgreeYans.' It is their passion, drive to do more and this unquenchable thirst to deliver excellence in everything they do, which has helped us reach where we are today. Every day when I walk into the office, I feel this infectious energy from my fellow AgreeYans. I am incredibly grateful for the team we have.

**Q. Having a wide experience of Consulting Management, Strategy, Marketing, Sales, and many others, which is the domain you have enjoyed working the most and why?**

**A.** Each of the areas that you mentioned plays a critical role in the bigger cause of problem-solving but I feel that they are slightly limiting when looked at in isolation. I was fortunate to have played roles in my past that enabled me to see the larger picture. I feel, to excel in your field, you must be able to see the larger picture. Today, many young entrepreneurs and business school graduates are fabulous in their area of education. Certainly, this is good for the business but limiting for the individual. I always tell them that they need to think about the 'big picture' as it will help them in developing rational thinking and a business-oriented approach.

“ *Merge technology with tradition to create globally transferable skill sets* ”

**Q. Which technologies do you foresee facilitating major changes in the near future?**

**A.** There are so many innovations happening everywhere and they are shaping business practices and communities at large. It is exceedingly difficult to predict how far technology will reach in the future. However, based on my inference - hyper-automation, the democratization of expertise, AI Security, Blockchain and empowered edge - are some exciting areas that will see overwhelming demand in the years to come.

**Q. What do you do when offline?**

**A.** I rarely go offline, but whenever I do, I love indulging in things that I am passionate about. I am an avid sports fan and spend time watching live broadcasts of basketball, soccer and cricket. I also consider myself to be a movie buff. From recent releases to classics – I enjoy watching all sorts of movies.

**Q. What are some of the significant learning you had in your two years at K J Somaiya Institute of Management?**

**A.** 'Continuously upgrade, evolve, and, accept best practices' - I think this core value of our college got institutionalized in me. I have always tried to keep myself updated on exciting new things happening in the technology space and evolve AgreeYa as an organization, leveraging these technologies. Another key learning is: 'merge technology with tradition to create globally transferrable skill sets'.

**Q. What would be your advice for the students/young Alumni who are starting their career?**

**A.** I think the best advice I could give is to be passionate about what you do. When we graduate from college, most of us fall into the lure of getting high packages. Don't do that. Always remember, a corporate career is a marathon and not a sprint, some people will shoot ahead at the outset, others may take off a little late but eventually, we all will get there.

[Click here to read the full interview](#)

# Welcoming MMM, MIM, MFM & MHRDM Batch to the Alumni Family

- The Alumni Committee of K J Somaiya Institute of Management takes great pride in welcoming the Batches of MFM, MHRDM, MIM and MMM (2017-20) to our Alumni base of over 12000 Alumni spread across the globe
- It has been the Alumni Committee's constant endeavour to keep the Alumni connected with their Alma-mater and cultivate meaningful relationships through effective communication and innovative strategies of Alumni Relations
- The Alumni Committee hopes to continue the legacy with the newly joined Batch and keep them connected with their Batchmates and seniors through various online and offline activities
- The Alumni Committee looks forward to the participation and engagement of the Alumni with the institute
- For more assistance, the Alumni can reach out to us on [alcom.simsr@somaiya.edu](mailto:alcom.simsr@somaiya.edu)



BATCH OF 2020  
Master of Information Management



BATCH OF 2020  
Master of Marketing Management



BATCH OF 2020  
Master of Finance Management



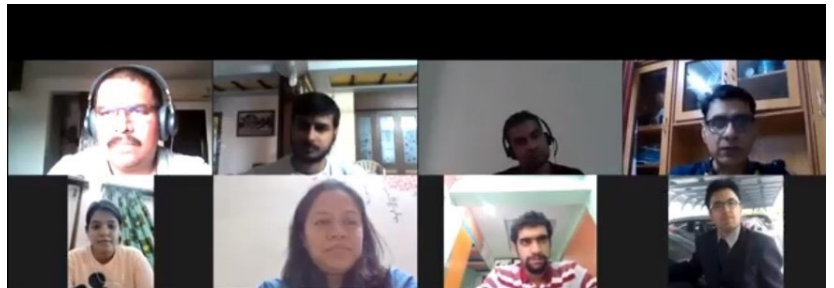
BATCH OF 2020  
Master of Human Resource Development

[Click here to read more](#)

- Anjali Pinjani

## Hyderabad Virtual Alumni Meet

- Hyderabad Alumni Local Circle conducted a virtual Alumni meet to keep themselves connected during the ongoing lockdown
- The meet witnessed various interactive knowledge sharing sessions on the following topics:
- 'Marketing in COVID-19 times' by **Sameer Saksena, Alum of Batch 2000**, Business Head, The Good Edge
- 'COVID-19 Insurance' by **Srujan Madulla, Alum of Batch 2018**, Asst. Manager, Marsh
- The meet ended on a fun note with a virtual Treasure Hunt game conducted by **Dhaval Bhatia, Alum of Batch 2007**, Asst. General Manager Business Development, GMR Hyderabad International Airport and **Shikha Agarwal, Alum of Batch 2019**, Program Manager, Amazon

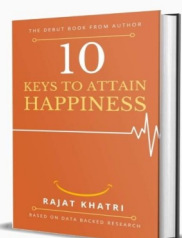


[Click here to read more](#)

- Parth Dave

## Alum turns into an Author

- The lockdown turned **Rajat Khatri, Alum of Batch 2006**, Founder, Happy Life Architecture into an author, as he worked on the subject 'Happiness' and published a book on it
- The book is named '10 Keys To Attain Happiness: Based On Data Backed Research'
- This book talks about 10 principles based on research that need to be adopted to live a life full of happiness, well-being and fulfilment



[Click here to know more](#)

- Anjali Pinjani

## Career Guidance session by Alum

- **Sriram Balasubramanian, Alum of Batch 1998**, Former Leadership Team, Inquidity conducted a session for second year students specialising in Operations on the topic - Career possibilities in Operations
- The key points discussed in session included career possibilities for operations management graduates, industries to target and competencies and skill sets required to crack campus interviews



[Click here to know more](#)

- Anjali Pinjani

## Launch of MBA - Sports Management



- K J Somaiya Institute of Management and Somaiya Sports Academy have launched MBA Sports Management programme from the academic year 2020 with 30 seats
- This programme has been launched to cater to the growing sports industry and the passion of students to make a commercially viable career in the sporting and allied industries
- The programme aims to develop professionally trained and industry ready managers for sports and sports-related sectors in the country

[Click here to know more](#)

- Shivanjali Kumar

## Launch of MBA - HR

- K J Somaiya Institute of Management has launched MBA in Human Resource Management commencing from the academic year 2020
- This specialized programme focuses primarily on developing skill sets and required competencies in the field of HR
- With exposure to multiple avenues in Human Resources and interactive classroom sessions, the number of opportunities offered to students is what truly sets this course apart from the rest of the HR courses
- It is a 2-year full time programme with 30 seats

[Click here to know more](#)

- Janvi Roy

## NIRF Ranking

- National Institutional Ranking Framework (NIRF) Ranking is conducted and prepared by Ministry of Human Resource Development (MHRD), Government of India
- K J Somaiya Institute of Management ranked 56 out of the 630 B-schools participating in the NIRF 2020 rankings
- The ranking are announced after assessing the Indian higher educational institutes on various parameters like teaching, learning and resources, graduation outcomes, outreach, inclusivity and perception

[Click here to know more](#)

- Mahek Mirchandani

| Job Opportunities - June  |                        | Team Imprints   | Team Alumni Relations   |
|---|------------------------|---|---|
| Total no. of recruiting companies   | Total no. of Vacancies | <b>Chief Editors</b><br><a href="#">Arvind Pandi Dorai</a><br><a href="#">Hemanchi Hublikar</a> | <b>Chairperson</b><br><a href="#">Prof. (Dr.) Bharati VW</a>  |
| 3   | 7                      | <b>Editor</b><br><a href="#">Shivanjali Kumar</a>   | <b>Advisor</b><br><a href="#">Prof. (Dr.) Radha Iyer</a>      |
| Top Recruiting Companies  |                        | <b>Designer</b><br><a href="#">Amoli Dave</a><br><a href="#">Karan Parekh</a>                   | <b>Head</b><br><a href="#">Arvind Pandi Dorai</a>             |
| <ul style="list-style-type: none"><li>• Legasis Services</li><li>• Clients of Integrity</li><li>• S&amp;P Dow Jones Indices</li></ul>             |                        | <b>Curator</b><br><a href="#">Janvi Roy</a>   | <b>Assistant Manager</b><br><a href="#">Hemanchi Hublikar</a> |
| To share or check job opportunities please click or write to us at:<br><a href="mailto:simsrjobs@googlegroups.com">simsrjobs@googlegroups.com</a> |                        |   |   |

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