

# Imprints

## In This Issue

- AlumSpeaks with **Shailendra Shukla, Alum of Batch 1999**, MD - Vehicle Group India, Eaton
- Superstars - Announcement of Awardees
- MasterClass by Alum [Share Feedback](#)

## Team ALCOM Speaks

“Success is a journey and not a destination.” - Ben Sweetland

Success usually comes to those who are too busy to be looking for it. With this thought, the Alumni Committee is delighted to present to you the March edition of Imprints. This edition will excite you to know more about the happenings in your institute by giving you a peek into the highlights of the CEPAR Conference, General Management Conference, SIFICO, Alumni Achievements, Melange and many more

## Alum appointed as Country Head for Morgan Stanley

- **Sanjay Shah, Alum of Batch 1992**, has been appointed as Country Head for Morgan Stanley India
- After joining Morgan Stanley as an Associate in 1996 in the institutional equities division of Mumbai, he rose through the ranks and became the Managing Director in 2005 and was the Co-Head of India from 2013
- He is a marketing veteran and has been awarded as ‘The Best India Salesperson’



- Shruti Dubey

[Click here to know more](#)

## Know Our Alums

‘Know Our Alum’ is an initiative to introduce illustrious Alumni of the institute over the years

**Mehul Kapadia**

Alum of Batch 1998

Global Head of Marketing, MNC  
Vodafone Business  
United Kingdom

[Click here to know his journey](#)



**Ashutosh Khanna**

Alum of Batch 1988

Senior Client Partner  
Korn Ferry  
India

[Click here to know his journey](#)



## ICON

- ICON is the official techfest of the Department of Data Science and Technology with the primary motive of encouraging scientific thinking and innovation
- **Yajush Mishra, Alum of Batch 2007**, Global Solutions Owner, Data and Analytics, Mondelez International was the Chief Guest for the event
- It was an inter-college event that covered technical, non-technical and gaming events



[Click Here to Know More](#)

- Sonali Gupta

Designed by - Gauranshi Jain

# AlumSpeaks with Shailendra Shukla

MD - Vehicle Group India, Eaton

K J Somaiya Institute of Management Alum Batch 1997-99



<b>Favourite hangout spot on campus</b> Canteen & library	<b>Favourite Vehicle</b> Sedan cars
<b>Word that describes you</b> Jovial	<b>Favourite Holiday Destination</b> Europe
<b>Favourite book</b> Who says elephants can't dance?	<b>Biggest Strength</b> Desire to learn and intuition

**Q. With a rich career spanning over 2 decades, what has been the most memorable moment so far?**

A. I enjoy every moment of my life and thus each one of it is memorable to me personally and professionally. From the time I got my first job to the current position I am in, there is a plethora of moment at every stage of my life that has helped me to grow and I have enjoyed and celebrated all of them.

**Q. You have an extensive leadership experience across electrical, electronics, power and automobile sectors in leading global technology organizations. Which of these have been the most favourite and challenging for you?**

A. I develop my competency for the business and general management rather than for a product or a company that demands one's flexibility, agility and resilience. Simply put, one needs to be prepared for all kinds of businesses. From career perspective, I have always been industry agnostic, I started with IT hardware, and then worked in IT Networking & software, moved to electrical / Data centers and energy management and now in the mechanical world. Preferably, what recruiters look for, is competency, adaptability and attitude especially when they are ready to take risks for lateral hire. All Industries are demanding and have certain amount of flamboyance attached to them.

**Q. You have been associated with Eaton for more than 5 years. What motivates you to be committed to the company?**

A. Every organisation I've worked within my career had varied strengths and opportunities to hone one's skillset. I chose Eaton as its future outlook and financial health were impressive and it was willing to invest in the country. It was consistently part of Fortune 500 list, scored high on sustainability index and part of Fortune's 'Most admired companies.' It has a strong legacy of 110 years with extensive presence across globe and known for continuously evolving its business models. The motivation comes from empowerment, ability to contribute towards changes and work culture.

**Q. Which environment friendly solutions are being used by Eaton Vehicle Group to reduce fuel vapour emissions?**

A. Eaton is primarily power management company with a clear mission to improve the quality of life and the environment through the use of power management technologies and services. Fuel vapour emissions are primarily used in petrol tanks where it manages the fuel tank ventilation and pressure during vehicle operation and refueling and thus contribute towards efficient system. In vehicle business we also have other products which contribute towards improved efficiency engine valves, gear transmission systems, e-mobility solutions, etc. Eaton's other business also contributes heavily towards environment.

**“ Sound health is important for both personal and professional reasons ”**

**Q. What impact did you feel in the automobile industry owing to the COVID-19 pandemic?**

A. 2020 was a testing time for majority of business across the globe. The first half of the year pushed most of the organisation on the drawing board and one had to think what to do next, revolving around business, people and their job security. The first decision Eaton took was to protect people and we re-adjusted ourselves to the new normal. The demand has risen since second half of 2020 and the industry is bouncing back and if the trend continues, we may witness a V-shaped recovery.

**Q. Apart from technical skills, which other skills are required to excel in a sales managerial role?**

A. A successful salesperson must excel in several areas and unlike popular notion, should sell the right solution to a customer instead of focusing on selling available solutions with them and thus become trusted advisor. Some key skills which a sales manager must inculcate include speed, discipline, honesty, team development, financial acumen, strong desire for learning, strong listening skills coupled with good articulation skills and finally operations knowledge would be an additional advantage. One must remember that being a sales manager is not the end game and one must have a continuous pursuit for higher goals.

**Q. What are some of the significant learning you had in your two years at K J Somaiya Institute of Management?**

A. Logical ability, analytical ability and working under stress are my significant learnings from the institute.

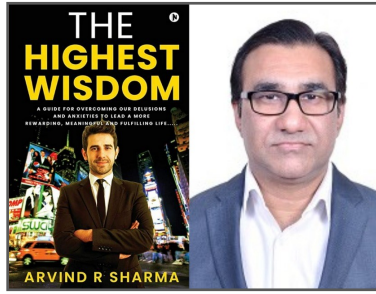
**Q. What would be your advice for the students/young Alumni who are starting their career?**

A. Don't chase money but be hungry for learning and having good and meaningful roles, money will automatically follow. Groom your skillsets by taking tough assignments. Remember that feedback and introspection are crucial for personal development and one must learn from their mistakes. People will also gauge you by attitude and your collaboration skills and finally there is no substitute for hard work. Back it all with good communication skills and articulation.

## Alumni Achievements

### Alum pens a book

- Arvind Sharma, Alum of Batch 1996, Senior HR Director, Black & Veatch has penned down his latest book 'The Highest Wisdom'
- It focuses on ways to conquer our perceptions and anxieties to lead a satisfying, positive and fulfilling life



[Click here to know more](#)

- Sonali Gupta

### TEDx talk

- Jinal Shah, Alum of Batch 2007, On-Demand Marketer, ifweremarketing spoke on 'Making any Business Crisis-Proof' in TEDx talk
- In her talk, she elaborated on how to form crisis-proof companies and five impressive TELCoS immunity model tactics that make enterprises less sensitive to transition

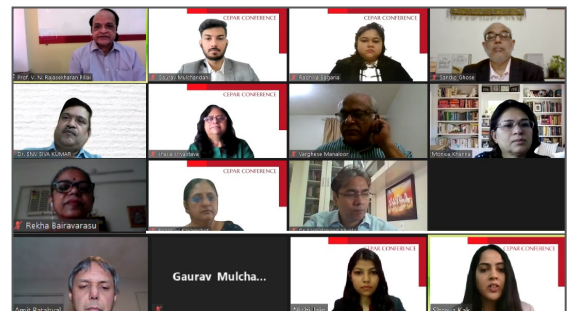


[Click here to watch](#)

- Sonali Gupta

## 7th International CEPAR Conference

- The 7th International Conference of Centre for Economic Policy Analysis & Research was held on the theme 'Coping up with the Post-Lockdown Economic Environment'
- The conference was attended by an array of speakers who elaborated on the topics 'Economic Growth Revival, MSME Challenges and Logistics & Mobility'



[Click here to watch](#)

- Shreya Gupta

## 10th International Finance Conference

- The Centre of Excellence in Capital Markets in collaboration with the Finance and Law Department hosted the 10th International Finance Conference
- The conference which themed around COVID-19 and Financial Markets, saw Dharmakirti Joshi, Chief Economist, CRISIL and Narendra Mairpady, Ex-Chairman and Managing Director, Indian Overseas Bank as the Chief Guest and Guest of Honour respectively



[Click here to watch](#)

- Anshuki Tripathi

## 3rd International Conference on Challenges in Emerging Economies

- The 3rd International Conference on the Emerging Economy was conducted virtually by the General Management Area
- The conference was inaugurated by Dr. Monica Khanna, followed by the Keynote Address of Prof. Todd Jenkins, Adjunct Professor, New Jersey City University, USA on Social Entrepreneurship
- Priya Kapadia, Alum of Batch 1999, Head, Marico Foundation, was a part of an insightful Panel Discussion on Emerging Trends in Stakeholder Management



- Sonali Gupta

# Superstars 2020 - The Alumni Awards Awardees

With 160+ nominations for Superstars 2020, Jury had a tough time in selecting the final awardees. Presenting the Awardees for Superstars 2020 from various categories.

## Excellence in Leadership



Prakash Gurumoorthy  
Batch of 2000  
Partner & M.D.  
Asia Pacific & Japan  
BORN Group

## Excellence in Community Engagement (Jury Special)



Shreya Bhattacharya  
Batch of 2005  
Vice President - Treasury  
Bank of America



Hari Iyer  
Batch of 1993  
Real Estate Freelancer  
Self Redevelopment Projects



Vikram Bhatt  
Batch of 1997  
Founder & Director  
Enrich Hair & Skin Solution

## Excellence in Finance and Economics (Jury Special)



Ankur Mehta  
Batch of 2006  
Executive Vice President  
Marsh & McLennan  
Companies



Saru Kaushal  
Batch of 1992  
Institutional Partnerships,  
Strategy, Lending & Credit Business  
INDwealth.in



Ina Bajwa  
Batch of 2004  
Sr. Director & Global Head of  
Learning, Organisation &  
Leadership Development  
Tata Communications



Rahul Avasthy  
Batch of 2010  
Lead - Digital  
Transformation & Experience  
Abbott

## Excellence in Human Resources Excellence in Information Technology

## Excellence in Marketing



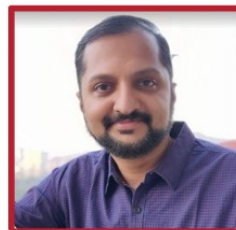
Lloyd Mathias  
Batch of 1988  
Angel Investor, Business &  
Marketing Strategist

## (Jury Special)



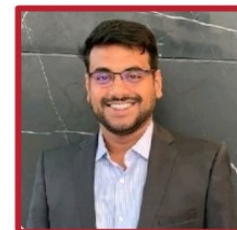
Mehul Kapadia  
Batch of 1998  
Global Head of Marketing, MNC  
Vodafone Business

## Excellence in Operations



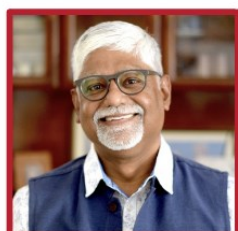
Bhavik Chauhan  
Batch of 2010  
Sr. Manager Supply and  
Network Planning  
Unilever

## Young Achiever



Aditya Swaminathan  
Batch of 2015  
General Manager - Paytm Ads  
One97 Communications (Paytm)

## Director's Special



Y Shekar  
Batch of 1985  
InCharge - Centre for Digital Enterprise  
IIM Udaipur



Maria John  
Batch of 1985  
Proprietor  
Marijo Designs

# Superstars 2020 - The Alumni Awards Jury Members

Meet the extremely talented, versatile and knowledgeable jury

## Excellence in Leadership



Hiren Kulkarni  
CEO  
Infinx Services



Narendra Mairpady  
Advisor  
Enquebe Collaborations



Anand Shah  
CEO  
N J Advisory



S Balasubramaniam  
Former EVP & CFO  
Zensar Technologies



Venkat Srinivasan  
Co-Founder  
MyCFO

## Excellence in Finance and Economics

## Excellence in Community Engagement



Dr. Prasanthkumar Nellickal  
Head CSR  
Muthoot Pappachan Group



Roma Balwani  
Senior Director  
Vedanta Resources



Sankha Bhowmick  
Vice President - HR  
Goldman Sachs



Sudhir Sohoni  
Founding Director  
Purple HR Consulting



Yogesh Patgaonkar  
Partner  
Global HR Leaders LLP

## Excellence in Human Resources

## Excellence in Entrepreneurship



Sunita Singh  
EVP  
Wadhvani Foundation



Venkatesh Iyer  
Founder & CEO  
Goli Vadapav



Aniruddha Palwankar  
Senior Architect  
Avenue ECommerce



Arindam Ray Chaudhuri  
COO  
AgreeYa Solutions



Shekhar Bhat  
Founder  
Career & Paths

## Excellence in Information Technology

## Excellence in Operations



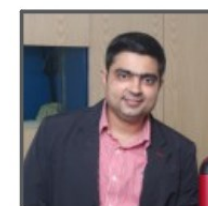
Arvind Prabhu  
Director  
RaceNext Solutions



K.V. Suryaprakash  
Executive Director  
Mentora



Cecilia Azavedo  
Global Head of HR  
Biocon Biologies



Colonel Chandhoke  
MD & CEO  
Victorinox India



Mudit Bhatnagar  
Chief Commercial Officer  
Melcom

## Young Achiever

## Excellence in Marketing



Manish Advani  
Founder & CEO  
Mimo Potentio



Rajesh Srivastava  
Corporate Trainer to Start-ups



Ravi Ramanathan  
Founder & Principal Strategist  
Strategic Inflection Solution



Tarun Chauhan  
Partner  
TSC Consulting

[Click here to watch video](#)

Designed by - Rammya Chafale

# Masterclass on Contemporary HR practice

- **Geetha Srinivasan, Alum of Batch 1989**, Consultant for New Product Feasibility Studies and Product Launch Strategy conducted a MasterClass on 'Contemporary HRM practice in the Healthcare industry'
- She emphasized the importance of performance parameters for growth and illustrated a typical sales and marketing organogram
- The session was facilitated by Dr. Shrabani Bhattacharjee for the 1st year Healthcare management students

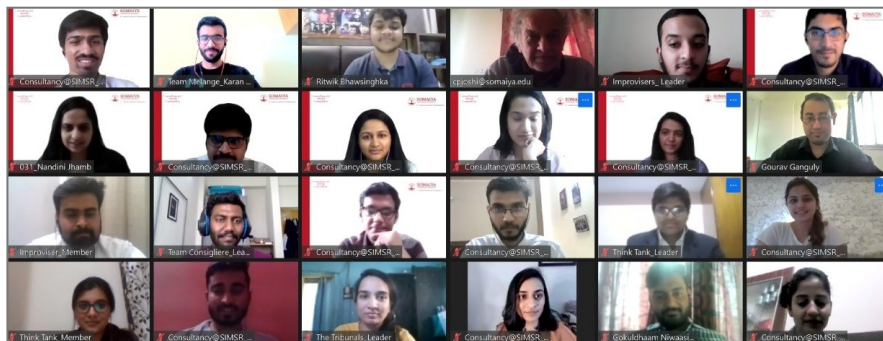


[Click here to know more](#)

- Dorin Shah

## Melange 2021

- Melange, the annual flagship fest of K J Somaiya Institute of Management, was held for the first time on the virtual platform centered around the theme 'Empowering Digital Transcendence'
- The inauguration ceremony was graced by the Chief Guest, Siddharth Shah, Founder & CEO of API holdings (PharmEasy Group), and the Guest of Honour, Ajit Nagral, Chairman and CEO, Scitara Corporation
- **Nimish Danani, Alum of Batch 2001**, Director, Hitachi Vantara was part of 'Corporate Samvaad', an illuminating panel discussion conducted on the topic 'Empowering Digital Transcendence'



[Click Here to Know More](#)

- Mahip Vijayvergia

Job Opportunities - February	
Total no. of recruiting companies	Total no. of Vacancies
16	22
Top Recruiting Companies	
<ul style="list-style-type: none"> <li>• Johnson &amp; Johnson</li> <li>• Unilever</li> <li>• Qualcomm India</li> <li>• Reliance Jio</li> </ul>	<ul style="list-style-type: none"> <li>• HDFC Life</li> <li>• Bandhan Bank</li> <li>• Legasis</li> <li>• Accenture</li> </ul>
To share or check job opportunities please click or write to us at: <a href="mailto:simsrjobs@googlegroups.com">simsrjobs@googlegroups.com</a>	

Team Imprints
<u>Chief Editors</u> <a href="#">Hemanchi Hublikar</a> <a href="#">Arvind Pandi Dorai</a>
<u>Editor</u> <a href="#">Shivanjali Kumar</a>
<u>Designers</u> <a href="#">Amoli Dave</a> <a href="#">Yash Gala</a>
<u>Curator</u> <a href="#">Janvi Roy</a>

Team Alumni Relations
<u>Chairperson</u> <a href="#">Dr. Bharati VW</a>
<u>Advisor</u> <a href="#">Dr. Radha Iyer</a>
<u>Head</u> <a href="#">Arvind Pandi Dorai</a>
<u>Assistant Manager</u> <a href="#">Hemanchi Hublikar</a>

Imprints



Write to us / Contact us:

[alcom.simsr@somaiya.edu](mailto:alcom.simsr@somaiya.edu)

022-6728 3295/3120

Follow Us



Designed by - Preshit Zore