Ready For The New World

MBA Executive
ADMISSIONS BROCHURE
2020-21

#MasterYourFutureAtSIMSR

K.J. SOMAIYA INSTITUTE OF MANAGEMENT
SOMAIYA VIDYAVIHAR UNIVERSITY, MUMBAI, INDIA
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Padmabhushan Shri K. J. Somaiya (1902-1999)

There is no religion other than humanity

Padmabhushan Late Shri Karamshi Jethabai Somaiya, an Entrepreneur, Philanthropist and a Visionary, who firmly believed that modern education has to have its roots in strong values, established Somaiya Vidyavihar (SVV) in 1959. This underlying theme and legacy of SVV was continued and strengthened by the late Dr. S.K. Somaiya and the legacy is being taken forward by Shri Samir Somaiya — a Cornell University & Harvard alumnus.

Within SVV lies Somaiya Vidyavihar University (SVU) which provides educational opportunities to all qualified students to discover and disseminate knowledge in order to serve communities around the world. SVU firmly believes in imparting education that teaches ‘how to live’ and ‘how to make a living’.

The guiding principle for SVU like SVV is ‘Knowledge Alone Liberates’.

SVV aims to provide for its students, meaningful and relevant education that emphasizes both the liberal and professional aspects of higher education, steeped in rich Indian culture and heritage and rooted in universal religious philosophies of the world.

Somaiya Vidyavihar encompasses 34 institutions, with more than 39,000 students and 1,500 faculty. Its educational institutes are spread across two main campuses - a 50 acre complex in Vidyavihar and a 28 acre complex in Sion both located in the heart of Mumbai besides a number of smaller campuses across rural Maharashtra, Karnataka and Gujarat. Currently we offer Degree, Diploma & Certificate courses at Undergraduate, Post Graduate and Doctoral levels.

Somaiya Vidyavihar also runs a few autonomous Post-Graduate Courses, Vocational Training Courses and High Schools.

Knowledge alone liberates. Liberates from poverty, from hunger. Also, to liberate one from the attachments that binds us to small-mindedness. Knowledge also provides opportunity to make the life lived more meaningful.
Shri Samir Somaiya’s Message

Our Founder, Padmabhusan Shri K. J. Somaiya was deeply influenced by Gandhiji, and dedicated himself to nation building. He founded Somaiya Vidyavihar on the 9th of September 1959. He later founded the Girivanvasi Pragati Mandal, the K. J. Somaiya Medical Trust, Girivanvasi Education Trust and sister institutions to make great citizens of India and the World. In the words of Swami Vivekananda, “We want that education by which character is formed, strength of mind is increased. the intellect expanded and by which one can stand on one’s feet.” We have now grown into a multi-disciplinary and multi-campus education institution with over 1500 faculty, and 39,000 students.

Our motto is: ज्ञानादेवतुकैवल्यम् || Knowledge alone liberates. Liberates from poverty, from hunger. Also, to liberate one from the attachments that binds us to small-mindedness. Knowledge also provides opportunity to make the life lived more meaningful. In the service of one’s family, one’s community, one’s samaj, and indeed, the world. Bearing in mind that there is no religion other than the life lived in the service of humanity, नमानुषात्परोधम्म || Our education in any subject will reflect its timeless fundamentals, its current context, and applications. There is so much scientific discovery taking place at the intersection of fields of biology, computing, medicine, the social sciences and everywhere else. We will provide students and faculty with an environment to engage this world, to discover new truths, make new applications to create and share knowledge. Our education will also be experiential. With projects that are ‘real’ and those that complement the learning inside the classroom. Our students and faculty will be at the cutting edge of change, to incubate companies, to create NGOs, and pursue any field of their passion. Our education will also be holistic. Sports and physical exercise must be a firm part of the curriculum. For students to develop a love for sports, for recreation, for health, for teamwork, for competition. Our education will also instil an appreciation for art and culture. In the Bhagavad Gita, Arjun asks Krishna how is one to control one’s mind that is as fleeting as the wind. Krishna responds that it can only be done through practice and discipline. We will strive to teach our students to learn to stay calm in our turbulent world. And our education will also include the ancient Indian tradition, its culture, its depth, and its knowledge. We must keep the connection with our mother tongue and our languages. Languages are storehouses of culture, and the loss of a language takes with it much learning, stored through it over the ages. Finally, our education will help students lead a full life, to fall in love with life. Our dream is to build a world class research and teaching institution that is global in the reach of its ideas, and universal in its service. Welcome to our community.
I have great pleasure in welcoming the prospective management education aspirants to the Somaiya Vidyavihar University (SVU), Mumbai for their studies in the University’s KJ Somaiya Institute of Management.

The subject of Management as an academic and professional discipline has been undergoing revolutionary changes during the last few decades. Appropriate knowledge and skills are necessary to manage the rapid changing times and technologies in a globalized and interconnected world. We are in an era when knowledge is expanding at an unprecedented rate. Mastering theoretical, experimental and practical management and business skills through effective education programmes is indispensable for developing core competencies and for giving the students a competitive edge. For maximization of the opportunities for the cost effective management education and training, globalization, localization, contextualization and individualization of curriculum and transactions are necessary.

Bearing these basic principles and dynamics challenges, we at institute have been at the forefront of quality and responsible management education in the country. Our Postgraduates Diploma in Management (MBA) programmes are designed, transacted and delivered following internationally renowned patterns evolving the best practices in business and management education. Amongst our alumni are top-ranking and highly-placed executives all over the world. Highly qualified and experienced faculty, state-of-the-art infrastructure, the business and industry environment of the financial capital of the country, and a serene, beautiful green campus with several sporting facilities and other educational, research and innovation institutions are the hallmarks of institute and the Vidyavihar campus of the University. Our academic credentials, achievements, national and international accreditations and recognitions put us among the top-most institutions in the country.

I am extremely glad to welcome you as a student of this premier management institute in the Somaiya Vidyavihar University. Once you are here, I am sure you will enjoy the best of teaching and learning, research and community experiences in your student life.
Ready For the New World

A report by McKinsey Global Institute from September 2019 with the title, “Future of Asia” states that Asia is increasingly becoming the world’s centre and by the year 2040, Asia will account for 52 percent of global GDP in terms of purchasing power parity and 54 percent of global consumption. These projected data figures represent incredible opportunities and challenges related to growth, disruption and innovation.

In the new world, technology and traditions will play a key role in driving change and integrating different aspects of trade and society. This requires professionally trained managers with expertise in technology enabled processes and softer aspects of empathy and collaborative spirit.

K J Somaiya Institute of Management, located in the heart of Mumbai in a 50 acre beautifully landscaped campus and now part of Somaiya Vidyavihar University (SVU), is in the forefront as a leading business school in India, capable of providing the best inputs to young budding managers. From Bloomberg labs to holistic self-management, analytics to leadership labs, creative strategy building to risk management, cross-cultural management to digital communication, international diplomacy and so on, all subjects are covered in depth. A fully residential campus with world-class sports facilities and opportunities for experiential learning complete the pedagogical range.

The institute has grown in the past 38 years as offering sector-specific MBA programmes and executive education for reskilling of corporate managers. We are now offering admissions for the 10th MBA Executive Programme, Batch 2020-21.

Our 10,000 + alumni base, more than 170 + recruiters on campus are proof of our goodwill and great reputation among all our stakeholders in India and abroad.

I welcome you to our Institute to avail of the opportunity of best-in-class management education and develop an excellent personal and professional growth through K J Somaiya Institute of Management.

Link to Annual Report 2017-18.
Vision & Mission

Vision
Our dream is to build a world class research and teaching institution that is global in the reach of its ideas and universal in its service.

Mission
To foster a spirit of inquiry, enable livelihoods, encourage innovations and create good citizenship.

Ranking
MBA Executive is ranked number 5 one year MBA program in India among private business schools by MBA universe which is considered one of the more credible rankings. (Oct 2019)

It is also ranked amongst the top One Year MBA Colleges in India by Businessworld. (Nov 2019)
Program Details

Post Graduate Diploma in Management – Executive
10th Batch 2020-21

- Conducted in 5 trimesters of 12 weeks each over a period of 15 months
- Open to students from India and abroad including NRIs, FN, PIOs and CIWGC (Intake - 30)
- 15 Months Full Time AICTE Approved Programme
- Minimum 5 years of work experience required

Objectives
- To combine contemporary management knowledge and skills with the students experience base to give the required fillip and boost to the students career progression and aspirations.
- To familiarize the students with the latest cutting-edge, globally used technology and their application in the progressive organizations.
- To develop globally oriented and performance focused managers.

Key Takeaways of the Program
- Formulate a holistic approach to identify problems, formulating solutions and adapting to change
- Build strategic skills for effective decision making with a strategy development and implementation focus.
- Develop a personal leadership philosophy that reflects greater knowledge, capabilities and insights.
- Expand your capability to lead cross functional teams and corporate projects across challenging local and global markets.
- Gain in-depth knowledge of business functions and build general management skills to integrate these functions across the organization.
- Examine newer techniques for driving results throughout the company across any market or business cycle.
- Focus on Leadership, Strategy & Digitalization.
Pedagogy

- Workshops
- Live Projects
- Case Studies
- Field Visits
- Class Discussions
- Chalk and Talk
- Presentations
- Guest Lectures
- Simulation
- Electives Offered
- Foreign Languages
- International Immersion

Reasons to Study at Institute

Campus & Infrastructure
Lush green campus located in the heart of Mumbai City. State of the art classrooms & computer labs.

Faculty
77+ well qualified faculty with rich industry and research experience. Visiting faculty lectures by Eminent Corporate Professionals.

Placements
170+ companies on campus. Highest package of 15.5 lpa. 99% placement.

Rich Alumni Base
Large alumni base excelling professionally. Leaders in top notch organizations. Actively associated in building networks and serving as mentors.

Student Driven Culture
28 student driven committees. Leads to professional and cultural growth of students. Promotes and develops leadership qualities.

CSR Initiative
‘ANKUR’ - the Institute’s Experiential Learning Program encourages students to become socially responsible business leaders.

Holistic Learning
Yoga & Buddhist Centres. Facility to learn foreign languages. Rich learning culture through co-curricular activities. Opportunities for students to work for concurrent projects.

International Linkages
The institute has linkages with the University of Applied Science Upper Austria, Steyr, Austria; University of Applied Science, Krems, Austria; DHBW University, Stuttgart, Germany; THI Business School, Ingolstadt, Germany. The institute also has linkages with Saint Martin’s University, The University of Akron, University of San Diego in USA. In China, the institute has linkages with Beijing Foreign Studies University, Communication University of China and Yunan University.
# Board of Studies

## MBA Executive Board of Studies

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<thead>
<tr>
<th>Sr. No.</th>
<th>Board Member</th>
<th>Designation</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Prof.(Dr.) Kiran Sharma</td>
<td>Chairperson BOS - Associate Professor of Marketing &amp; International Business and Program Coordinator (MBA-Executive), K J Somaiya Institute of Management</td>
</tr>
<tr>
<td>2</td>
<td>Prof. (Dr.) Monica Khanna</td>
<td>Director, K J Somaiya Institute of Management</td>
</tr>
<tr>
<td>3</td>
<td>Prof. (Dr.) D G Jha</td>
<td>Professor and Area Chairperson – Data Science and Technology and Program Coordinator of MCA, K J Somaiya Institute of Management</td>
</tr>
<tr>
<td>4</td>
<td>Prof. Isaac Jacob</td>
<td>Professor and Area Chairperson –Marketing and International Business, and Program Coordinator(MBA-Communications, MBA-International Business), K J Somaiya Institute of Management</td>
</tr>
<tr>
<td>5</td>
<td>Prof. Sunil Parmar</td>
<td>Assistant Professor of Finance &amp; Law and Program Co-coordinator- (MBA- Executive), K J Somaiya Institute of Management</td>
</tr>
<tr>
<td>6</td>
<td>Prof. (Dr. ) Rushi Anandan</td>
<td>Assistant Professor for Entrepreneurship, Communication &amp; Strategy and Program Co-coordinator (MBA-Executive), K J Somaiya Institute of Management</td>
</tr>
<tr>
<td>7</td>
<td>Mr. Deepak Chhibba</td>
<td>Ex- CEO, Mahindra &amp; Mahindra- BAE Systems</td>
</tr>
<tr>
<td>8</td>
<td>Mr. John Samuel</td>
<td>M.D.-Health &amp; Public Service (India) Accenture</td>
</tr>
<tr>
<td>9</td>
<td>Mr. Sanjay Podder</td>
<td>Head (Asia-Pacific, Innovation Centre) Accenture</td>
</tr>
<tr>
<td>10</td>
<td>Mr. Narayan Palani</td>
<td>Quality Engineering Chapter Lead, Lloyds Bank</td>
</tr>
<tr>
<td>11</td>
<td>Mr. Aditya Sisodia</td>
<td>Founder &amp; Director, eleadsbazaar</td>
</tr>
<tr>
<td>12</td>
<td>Mr. Sanjay Vora</td>
<td>Group Finance Controller, Leoplast</td>
</tr>
<tr>
<td>13</td>
<td>Mr. Sachin Kamble</td>
<td>Associate Professor-Operations, NITIE</td>
</tr>
<tr>
<td>14</td>
<td>SVU Representative nominated by VC</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Student Representatives by Invitation</td>
<td></td>
</tr>
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Admission Process

The admission process is a simple 4 step process which starts with applying for K J Somaiya Institute of Management’s MBA Executive programme.

**CAT/XAT/CMAT/GMAT**

Appear for CAT 2019/XAT 2020/CMAT 2020 & GMAT (Valid scores from July 2017 to July 2020)

**SOP**

Shortlisting of candidates on the basis of test scores.
Shortlisted candidates to fill Statement of Purpose (SOP)

**PI PROCESS**

PI Process will be conducted in different cities across India
Proposed PI centres: Ahmedabad, Bhopal, Chennai, Chandigarh, New Delhi, Bengaluru, Jaipur, Kolkata, Patna, Bhubaneswar, Hyderabad, Lucknow, Trivandrum, Guwahati, Ranchi, Raipur, Nagpur & Mumbai.
PI can be conducted via Skype based on requirements.

**FINAL ADMISSION***

Candidates will be offered provisional admission on the basis of their merit scores.

*Admission is provisional i.e. subject to fulfilment of all the eligibility requirements
Selection Parameters

Past Academic Records

<table>
<thead>
<tr>
<th>SSC / Class X</th>
<th>SSC / Class XII</th>
<th>Graduation</th>
<th>Additional Qualification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 60% (0)</td>
<td>Less than 60% (0)</td>
<td>Less than 60% (0)</td>
<td>Any PG / M Phil (1)</td>
</tr>
<tr>
<td>60% &lt;= 69.99 (0.25)</td>
<td>60% &lt;= 69.99 (0.25)</td>
<td>60% &lt;= 69.99 (0.50)</td>
<td></td>
</tr>
<tr>
<td>70% &lt;= 79.99 (0.50)</td>
<td>70% &lt;= 79.99 (0.50)</td>
<td>70% &lt;= 79.99 (1)</td>
<td></td>
</tr>
<tr>
<td>Above 80% (1)</td>
<td>Above 80% (1)</td>
<td>Above 80% (2)</td>
<td></td>
</tr>
<tr>
<td>Max = 1</td>
<td>Max = 1</td>
<td>Max = 2</td>
<td>Max = 1</td>
</tr>
</tbody>
</table>

Sports/Extra Curricular Activity/Awards/Rewards

<table>
<thead>
<tr>
<th>Sports</th>
<th>Extra - Curricular Activity</th>
<th>Awards Rewards</th>
</tr>
</thead>
<tbody>
<tr>
<td>University / District Level (1)</td>
<td>University / District Level (1)</td>
<td>Awards, Publications, Rewards at workplace by external agency or organization, Recognition, CSR activities etc</td>
</tr>
<tr>
<td>State Level (2)</td>
<td>State Level (2)</td>
<td></td>
</tr>
<tr>
<td>International / National Level (3)</td>
<td>International / National Level (3)</td>
<td></td>
</tr>
<tr>
<td>Max = 3</td>
<td>Max = 3</td>
<td>Max = 4</td>
</tr>
</tbody>
</table>
Current Batch Profile

Zonal Distribution

Gender Diversity

Educational Backgrounds

Work Experience
MBA Executive degree is a significant investment in you and your future. Your executive education program fee includes tuition, and may also include accommodations, meals, course materials, and more. Upon admission, fees is payable by A/C Payee Demand Draft drawn in favour of K.J. Somaiya Institute of Management Studies and Research, payable at Mumbai or through NEFT (details of which will be uploaded later).

The Demand Draft for the mess fee will have to be deposited separately.

### Fee Structure

#### Course Fees

<table>
<thead>
<tr>
<th>Fee Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition Fees</td>
<td>₹ 6,36,900</td>
</tr>
<tr>
<td>Development Fees</td>
<td>₹ 63,690</td>
</tr>
<tr>
<td>Other Fees</td>
<td>₹ 1,04,200</td>
</tr>
<tr>
<td>Caution Money Deposit (Refundable)</td>
<td>₹ 10,000</td>
</tr>
<tr>
<td>Alumni Association Fees</td>
<td>₹ 2,500</td>
</tr>
<tr>
<td><strong>Total Fees:</strong></td>
<td><strong>₹ 8,17,290</strong></td>
</tr>
</tbody>
</table>

#### Application Form Fee

<table>
<thead>
<tr>
<th>Fee Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>For Indian Resident Candidates (Transaction Charges Applicable)</td>
<td>₹ 2,850</td>
</tr>
<tr>
<td>For NRI / PIO / FN &amp; CIWGC Candidates (Transaction Charges Applicable)</td>
<td>₹ 3,850</td>
</tr>
</tbody>
</table>

#### Hostel Fees

<table>
<thead>
<tr>
<th>Fee Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hostel Fees</td>
<td>₹ 1,78,750</td>
</tr>
<tr>
<td>Registration Fees</td>
<td>₹ 1,000</td>
</tr>
<tr>
<td>Hostel Deposit (Refundable)</td>
<td>₹ 20,000</td>
</tr>
<tr>
<td>Mess Deposit (Refundable)</td>
<td>₹ 5,000</td>
</tr>
<tr>
<td><strong>Total Fees:</strong></td>
<td><strong>₹ 2,04,750</strong></td>
</tr>
</tbody>
</table>

#### Important Dates

<table>
<thead>
<tr>
<th>Dates</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>PI Dates</td>
<td>As per the data wise schedule which will be made available on the website. PI will be on-going via Skype and Google Hangouts.</td>
</tr>
<tr>
<td>Last date for online Application form</td>
<td>31st August 2020</td>
</tr>
<tr>
<td>Inauguration of MBA Executive Courses</td>
<td>3rd September 2020</td>
</tr>
<tr>
<td>Program Commencement</td>
<td>3rd September 2020</td>
</tr>
</tbody>
</table>
Placement Highlights

- 16% Financial Services
- 15% Conglomerate
- 10% Manufacturing & FMCG
- 24% Banking & Insurance
- 23% IT Sector
- 12% Consulting

170 Total Companies
Visited on Campus

99% Final Placement

₹ 15.5 LPA
Highest Package

100% Summer Placement

₹ 10.7 LPA
Average Package

40 New Recruiters
Visited on Campus

Prominent Recruiters
Illustrious Alumni

Narayan Palani  
Batch 2011 - 12
- Quality Assurance Engineer
  Lloyds Banking Group, London

Sanjay Vora  
Batch 2012 - 13
- Head - Production Planning, Method & Control Operation
  Astral Polytechnick Limited, Ahmedabad

Aditya Singh Sisodia  
Batch 2014 - 15
- Head - Business Development
  Value Direct Communication Pvt. Ltd., Mumbai

Deepa Mithil  
Batch 2015 - 16
- Inside Sales Account Manager
  SoftwareONE India

Keya Ghose  
Batch 2015 - 16
- Project Lead
  Accenture, Bangalore
Pride of Campus

Institute's Pride
- Green Campus in heart of city
- Multiple Seminar Halls & Conference Rooms
- Wifi Enabled Campus
- Harvard Case Subscriptions
- More than 20 e-databases
- 28 Student Driven Committees

Library
- Fully computerized library
- Area – 7000 Sq ft
- Books – 91000+
- Periodicals – 150
- Newspapers – 13
- More than 20 Online Databases

Hostel
- Separate Hostels for men and women
- Well equipped with facilities such as internet, mess, activity room, night mess, laundromat

Medical Facilities
- On Call doctor and around the clock medical dispensary
- Counselor

Sports
- Badminton, Squash & Tennis Courts
- Volleyball & Basketball Courts
- Athletic Track & Open Air Chess
- Yoga, Tai Chi
- Gymnasium

IT Centres
- Bloomberg Lab
- Geared with Software packages like SPSS, AMOS, SAP-ERP, etc
- Media Analytics Lab

Auditoriums
- Two state of the art auditoriums with capacity of 250 each
- Tagore amphitheatre for cultural programs

Institute’s Pride

Library

Hostel

Medical Facilities

Sports

IT Centres

Auditoriums
Centres of Excellence

**Capital Markets**
Creating awareness about capital market

**International Business**
To create superior knowledge base on various dimensions of International Business

**Entrepreneurship & Innovation**
To foster successful entrepreneurial activity

**Economic Policy Analysis**
To evolve into a leading policy centre engaged in research, teaching, training and capacity building

**Consumer and Market Studies**
To encourage a culture of research and creativity relating to critical issues in Emerging Economies.

**Sustainable Development**
To conduct and promote research in the inter-disciplinary areas of Sustainable Development

**Diversity Management & Inclusion**
To collaborate with industry on projects and researches on managing diversity at workplace

Institute also hosts various international conferences every year

- Global Supply Chain Management Conference
- International Finance Conference (SIFICO)
- Global Marketing Conference (SGMC)
- International Conference on Emerging Economics (General Management Area)
- centre for Economic Policy Analysis and Research (CEPAR)
- Somaiya International Conference on Technology and Information Management (SICTIM)
- International HR Conference
International Immersion & Linkages

Around 30+
International Tie-Ups

MOU signed with Sany College, China

MOU signed with Wintec, New Zealand

The Ambassador-Designate of Kazakhstan, Bulat Sergazyuly Sarsenbayev for a guest lecture

Interactive session with students from Tsinghua University

Students visited DHBW for the foreign immersion program
Contact Us

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Vidyavihar (East), Mumbai - 400 077

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+91 22 6728 3277/92

admission.simsr@somaiya.edu

Distance From:
Lokmanya Tilak Terminus – 0.5 km
Dadar Station – 10.2 km
Chatrapati Shivaji Maharaj Terminus – 20 km
Domestic Airport – 10 km
International Airport – 12.8 km