

Master of Business Administration Financial Services

TWO YEAR FULL-TIME MBA PROGRAM
Batch 2021-23



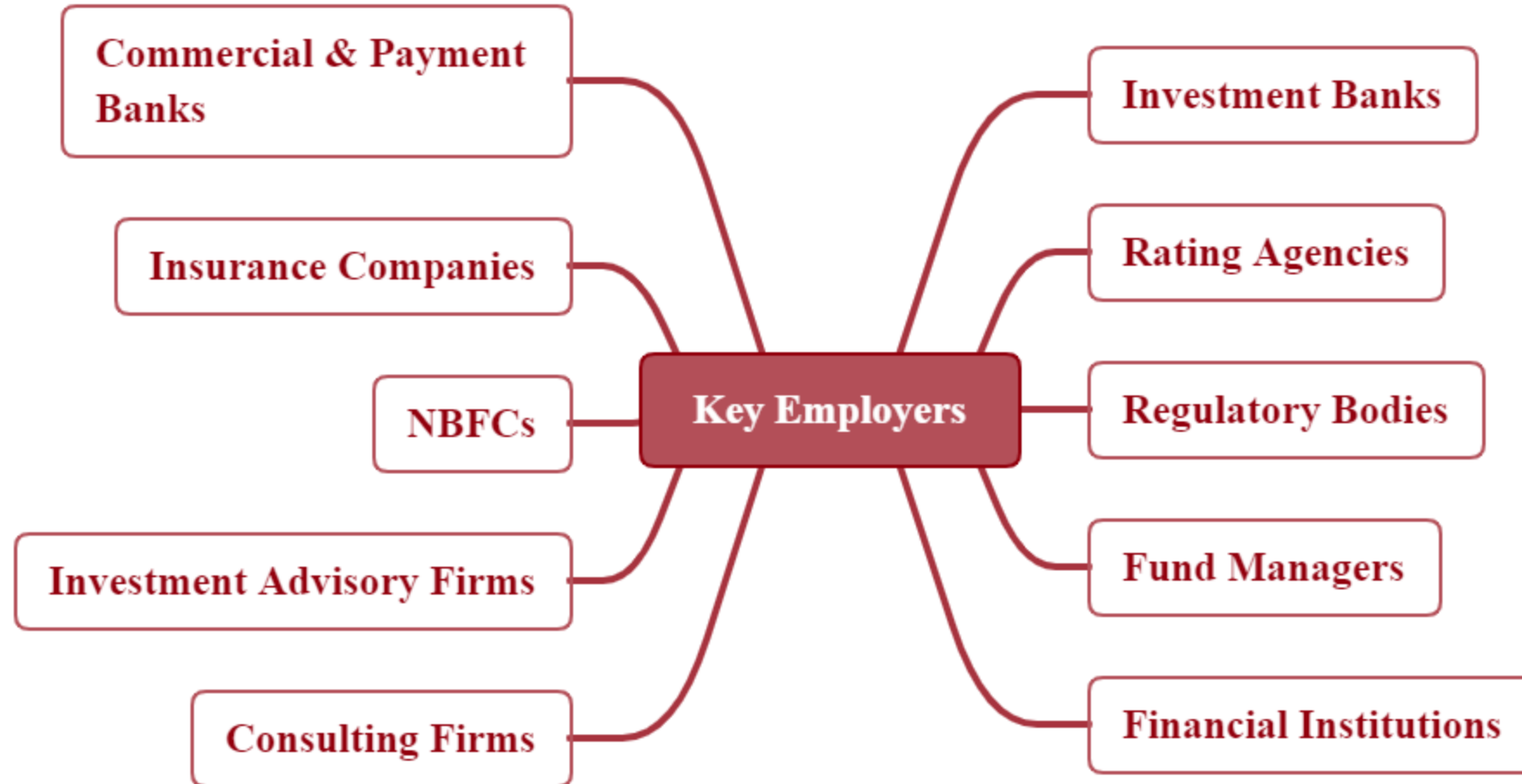
Financial Services : A Look at the Sector

Financial services may be broadly defined to include

- fund management
- investment banking
- commercial banking
- risk advisory/risk consulting/enterprise risk solutions
- equity and debt broking
- equity and debt research
- insurance advisory/insurance broking
- project finance
- forex brokers/money changers
- depository services



Key Employers in the Financial Services Sector



Reasons For

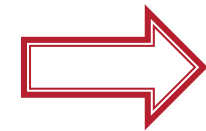
The **sector is expanding** and becoming quite diversified with the introduction of new services and products

Large global banks/hedge funds/financial firms/insurance companies are increasingly outsourcing their research/middle and back office operations to India and these represent **tremendous opportunities** for students specializing in FS

Disruptive innovations are changing the industry dynamics drastically with **newer entities entering** & operating successfully

Growth of financial literacy and **penetration of financial services across the country**

Relaxation of foreign investment rules has further boosted the growth of the sector



Abundant employment opportunities

Why a Specialized Program in Financial Services?



MBA FINANCIAL SERVICES PROGRAM

K J SOMAIYA INSTITUTE OF MANAGEMENT



The MBA-FS program seeks to
Establish Academic & Industry Leadership
through robust
PRACTICE-ORIENTED
Teaching Learning Model

The Program

- Specialized program in ‘Financial Services’ sector
- Two-year full time masters program spread across six trimesters
- Tripartite focus on conceptual competence, practical insights and analytical skills
- A dedicated multi-pronged approach toward structuring and delivering the program



THE FS ADVANTAGE

- ***Super-specialized program*** where the students are exposed to ***advanced concepts in Finance*** right from the beginning of the program
- ***Unique courses*** with extensive focus on financial modelling, financial analysis, risk management, corporate valuation, research methods and data science to enhance theoretical and conceptual competence
- Emphasis on making learners ***industry-ready*** with ***contemporary skill-set***, the ability to reflect critically on business problems, excellent inter-personal skills and a hands-on understanding of some key ***industry-standard software***.
- ***Broad-based teaching-learning approach*** geared towards inculcating strategic orientation, encouraging application of concepts, imparting global perspective, and emphasizing ethical considerations.

Trimester I

- Applied Micro Economics
- Business Communication
- Business Perspectives
- Business Statistics
- Financial Accounting
- Financial Statement Analysis
- Marketing Management
- Organisation Behaviour and Human Resource Management
- Spread sheet for Data Analysis

Trimester II

- Business Research Methods
- Cost and Management Accounting
- Financial Institutions and Markets
- Financial Management
- Legal Aspects of Business
- Logistics and Supply Chain Management
- Macro Economics for Finance
- Strategic Management

Trimester III

- Commercial Banking
- Corporate Finance
- Enterprise Resource Planning
- Fixed Income Securities
- Fin Tech
- Operations Research
- Portfolio and Investment Management
- Indian Economy
- Technical Analysis
- Marketing of Financial Services

*Institute reserves the right to change any course if required

Trimester IV

- Bloomberg Analytics
- Derivatives and Risk Management
- Financial Modelling
- Insurance Management
- International Business
- Investment Banking
- Services in Financial Markets
- Mergers and Acquisitions
- Commodity Markets

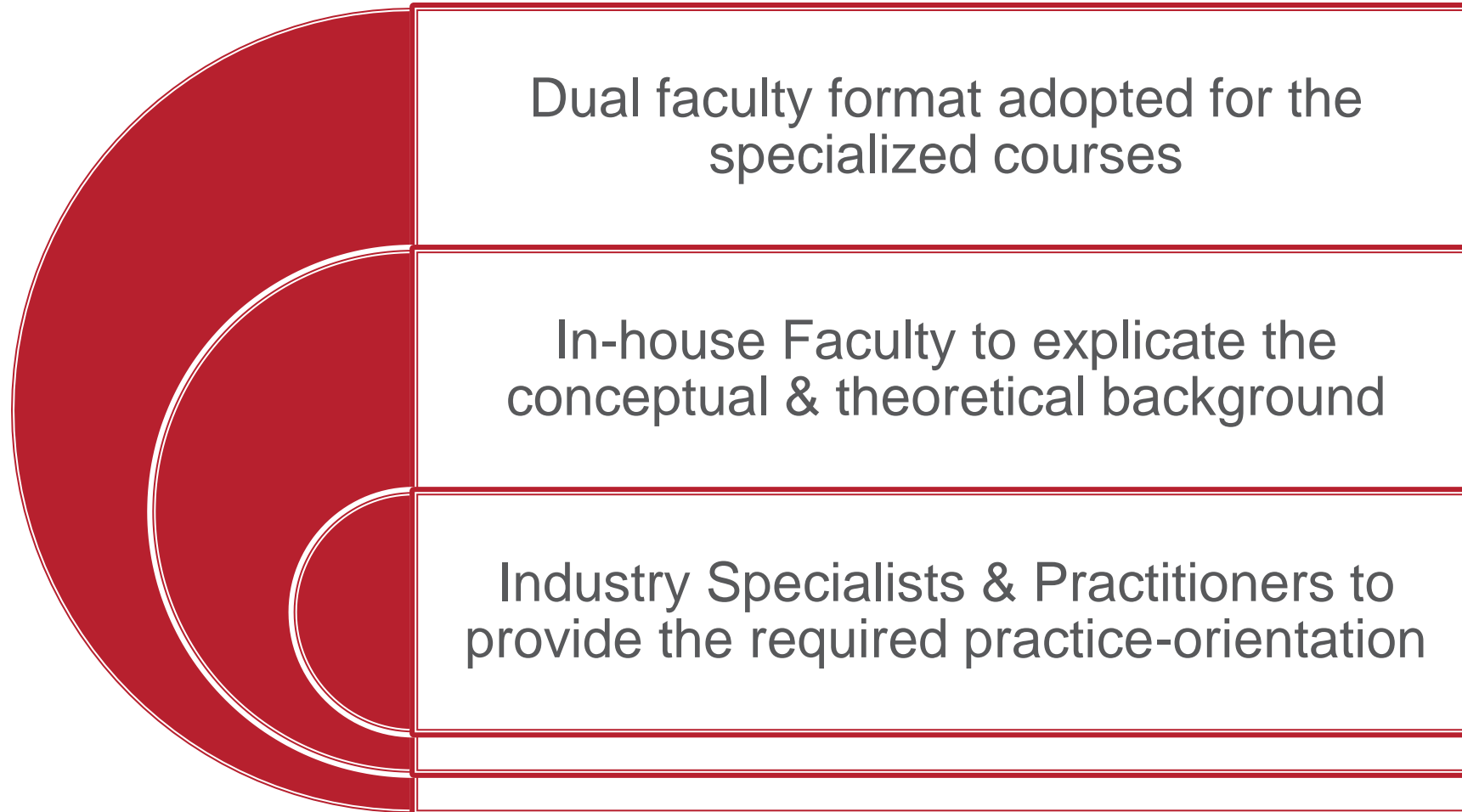
Trimester V

- Advanced Derivatives and Risk Management
- Quantitative Models in Finance
- Data Analytics (Using R Programming)
- Infrastructure and Project Financing
- International Finance
- Leadership Lab
- Wealth Management

Trimester VI

- Business and Personal Ethics
- Corporate Governance
- Entrepreneurship Management
- Financial Inclusion and Public Policy
- Behavioural Finance
- Financial Regulation
- Management Control Systems
- Taxation

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Vigorous classroom training strengthened by integrative **industry-oriented learning** process

Regular revision of curricula and introduction of courses based on recent developments and industry inputs

Case study based teaching through Harvard Business Review Case and IVEY Publishing case studies

Regular **Guest Lectures & Industry Visits** to help students gain first hand experience and knowledge

Immersion into the financial markets and concepts through **Bloomberg-enabled teaching**

Concurrent projects, summer internships and masters thesis



Common Goals

Management Knowledge
Critical and Analytical Thinking
Communication Skills
Team Orientation
Global Awareness
Ethical Responsibility

Program Specific Goals

Understanding Indian
Financial System
- identify and evaluate the
techniques to mitigate
financial risks
- design financial
plans/techniques aligned with
individual
project/company/investor's
profile

FINSTREET, a student body along with faculty mentor publishes **FINLAY** a popular online monthly magazine

Finance week, an inter-collegiate festival hosting several events and a roundtable conference

Investrix the annual event of **FINSTREET**/Finance Department

Centre of Excellence in Capital Markets seeks to transform and build capabilities for success in the capital markets and disseminate knowledge of capital markets to students and the citizens at large

SIFICO an International Conference in the Finance area is held annually attracts research participation from India and abroad



Board of Studies

Department of Finance and Law

- Prof. (Dr.) Monica Khanna – Director, K J Somaiya Institute of Management
- Prof. (Dr.) Pankaj Trivedi - Chairperson BOS - Professor and Area Chairperson – Finance & Law, Program Coordinator (MBA), K J Somaiya Institute of Management
- Mr. M. Narendra - Ex – Chairman and Managing Director, Indian Overseas Bank
- Mr. Arun Thukral - Managing Director and CEO, Axis Securities
- Mr. Chetan Shah - Senior Vice President Head - Capital Markets, MF , PE Financial Institutions Group, Axis Bank, Mumbai
- Mr. C. Vasudevan - Sr. General Manager, Bombay Stock Exchange
- Dr. Aditya Srinivasan - Economist and COO BSE Brokers' Forum
- Prof. (Dr.) Shalini Talwar - Associate Professor of Finance and Program Coordinator- MBA (Financial Services), K J Somaiya Institute of Management
- Prof. (Dr.) Aparna Bhat - Assistant Professor of Finance and Program Co – coordinator - MBA (Financial Services), K J Somaiya Institute of Management
- Prof.(Dr.) (CA) Swati Godbole- Assistant Professor of Finance and Program Co-coordinator (MBA- International Business), K J Somaiya Institute of Management
- Two Students Representatives by Invitation

Program Coordinator

Prof. (Dr.) Shalini Talwar

Program Co – coordinators

Prof. (Dr.) Aparna Bhat

Prof. Harnesh Makhija

Our Key Recruiters

Accenture	Infosys
Analytics Quotient SVC (I) Pvt. Ltd.	J P Morgan
Arcesium India Pvt. Ltd.	KPMG
Barclays	L & T Financial Services
Bajaj Finance	Marsh India Insurance Brokers Pvt. Ltd.
Citi	Morgan Stanley
Cognizant	PWC SDC
Deloitte USI	Sales Force
GEP Solutions	Tresvista
ICICI Bank	Virtusa

Profiles Offered

- Consultant
- Financial Corporate Analyst
- Financial Associate
- Analyst
- Management Trainee
- Global Finance and Business Management
- Deputy Manager
- Experienced Associate
- Associate Consultant

Our Notable Alumni – Financial Services

Batch	Name	Designation	Organisation
2013	Murtuza Kothari	Practice Specialist	McKinsey & Company
2013	Ruchi Jha	Co-founder & Director	iMithila
2013	Siddharth Tyagi	Decisioning Scientist	Natwest Group
2013	Manish Dharma	Lead Business Analyst	CRISIL Limited
2013	Mayank Shah	Associate	Deutsche bank
2013	Sumit Shah	Manager - Digital Finance	EY
2014	Jay Chudasama	Manager	Arcesium
2014	Varsha Bharambe	Manager	TATA AIA
2014	Kuntal Chowdhury	Assistant Vice President	JP Morgan & Chase
2014	Parikshit Vashist	Senior Strategy Consultant	KPMG

Thank You

simsr.somaiya.edu

