

# PGDM - FINANCIAL SERVICES

TWO YEAR FULL-TIME SUPER-SPECIALIZATION MBA PROGRAM IN FINANCE



K J Somaiya Institute of Management Studies & Research,  
Mumbai, India



**PGDM FINANCIAL SERVICES PROGRAM**

**WELCOMES PROSPECTIVE STUDENTS**

**10<sup>TH</sup> BATCH 2020-2022**



# **THE FINANCIAL SERVICES SECTOR**

# FINANCIAL SERVICES : A LOOK AT THE SECTOR

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Financial services may be broadly defined to include

- fund management
- investment banking
- commercial banking
- risk advisory/risk consulting/enterprise risk solutions
- equity and debt broking
- equity and debt research
- insurance advisory/insurance broking
- project finance
- forex brokers/money changers
- depository services

# KEY EMPLOYERS IN THE FINANCIAL SERVICES SECTOR

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# WHY SPECIALIZED PROGRAM IN FINANCIAL SERVICES?



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**PGDM FINANCIAL SERVICES  
PROGRAM INFORMATION**

## PROGRAM OBJECTIVE

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The PGDM-FS program seeks to  
Establish Academic Leadership

through

INDUSTRY SPECIFIC EMPLOYMENT-ORIENTED

Teaching Learning Model

## PROGRAM ADVANTAGE

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SIMSR offers PGDM -Financial Services to the aspirants wanting to pursuing career in finance. The program not only provides the learners an exposure into the basics of Financial Accounting and Financial Management but also ensures that they are work-ready by imparting keen analytical ability, excellent interpersonal skills and a hands-on understanding of some key industry-standard software.

*FS students have an advantage as :*

- FS is a super-specialized program where the students are exposed to advanced concepts in finance right from trimester I
- The courses offered to FS students are unique and have extensive focus on financial modelling, analysis, use of spreadsheets, research methods and financial instruments, making the learners more industry-ready with contemporary skill set.

## PROGRAM DETAILS

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- PGDM - Financial Services is a specialized program in 'Financial Services' sector approved by AICTE, Ministry of Human Resource Development, Government of India.
- It is a two year full time program spread across six trimesters
- Each trimester is of around 12 weeks
- Intake: 60 seats

## ACCREDITATIONS

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- The institute is 9001:2015 certified
- The institute is in the process of getting AACSB accreditation
- The program got equivalence to MBA in 2016 as per AIU (Association of Indian Universities) notification
- The program has been accredited by National Board of Accreditation(NBA), a body of AICTE

# PROGRAM STRUCTURE : COURSES OFFERED\*

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## Trimester I

- Applied Micro Economics
- Business Communication
- Business Perspectives
- Business Statistics
- Financial Accounting
- Financial Statement Analysis
- Marketing Management
- Organisation Behaviour and Human Resource Management
- Spread sheet for Data Analysis

## Trimester II

- Business Research Methods
- Cost and Management Accounting
- Financial Institutions and Markets
- Financial Management
- Legal Aspects of Business
- Logistics and Supply Chain Management
- Macro Economics for Finance
- Strategic Management

## Trimester III

- Commercial Banking
- Corporate Finance
- Enterprise Resource Planning
- Fixed Income Securities
- Fin Tech
- Operations Research
- Portfolio and Investment Management
- Indian Economy
- Technical Analysis
- Marketing of Financial Services

\* Batch 2019-21. Institute reserves the right to change any course if required

# PROGRAM STRUCTURE : COURSES OFFERED\*

## Trimester IV

- Bloomberg Analytics
- Derivatives and Risk Management
- Financial Modelling
- Insurance Management
- International Business
- Investment Banking
- Services in Financial Markets
- Mergers and Acquisitions
- Commodity Markets

## Trimester V

- Advanced Derivatives and Risk Management
- Quantitative Models in Finance
- Data Analytics (Using R Programming)
- Infrastructure and Project Financing
- International Finance
- Leadership Lab
- Wealth Management

## Trimester VI

- Business and Personal Ethics
- Corporate Governance
- Entrepreneurship Management
- Financial Inclusion and Public Policy
- Behavioural Finance
- Financial Regulation
- Management Control Systems
- Taxation

\* Batch 2019-21. Institute reserves the right to change any course if required

# PROGRAM EXECUTION

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Dual faculty format adopted for the specialized courses

The Anchor Faculty : In-house, full time faculty to deliver the theoretical background

The Industry Specialist & Practitioner - to deliver latest cutting edge practices in the area

# PROGRAM PEDAGOGY

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Teaching pedagogy based on classroom coaching with integrative learning process with Industry

Regular updation and introduction of courses as per industry developments and feedback

Use of *Harvard Business Review Case studies* and projects/assignments based on live financial market data

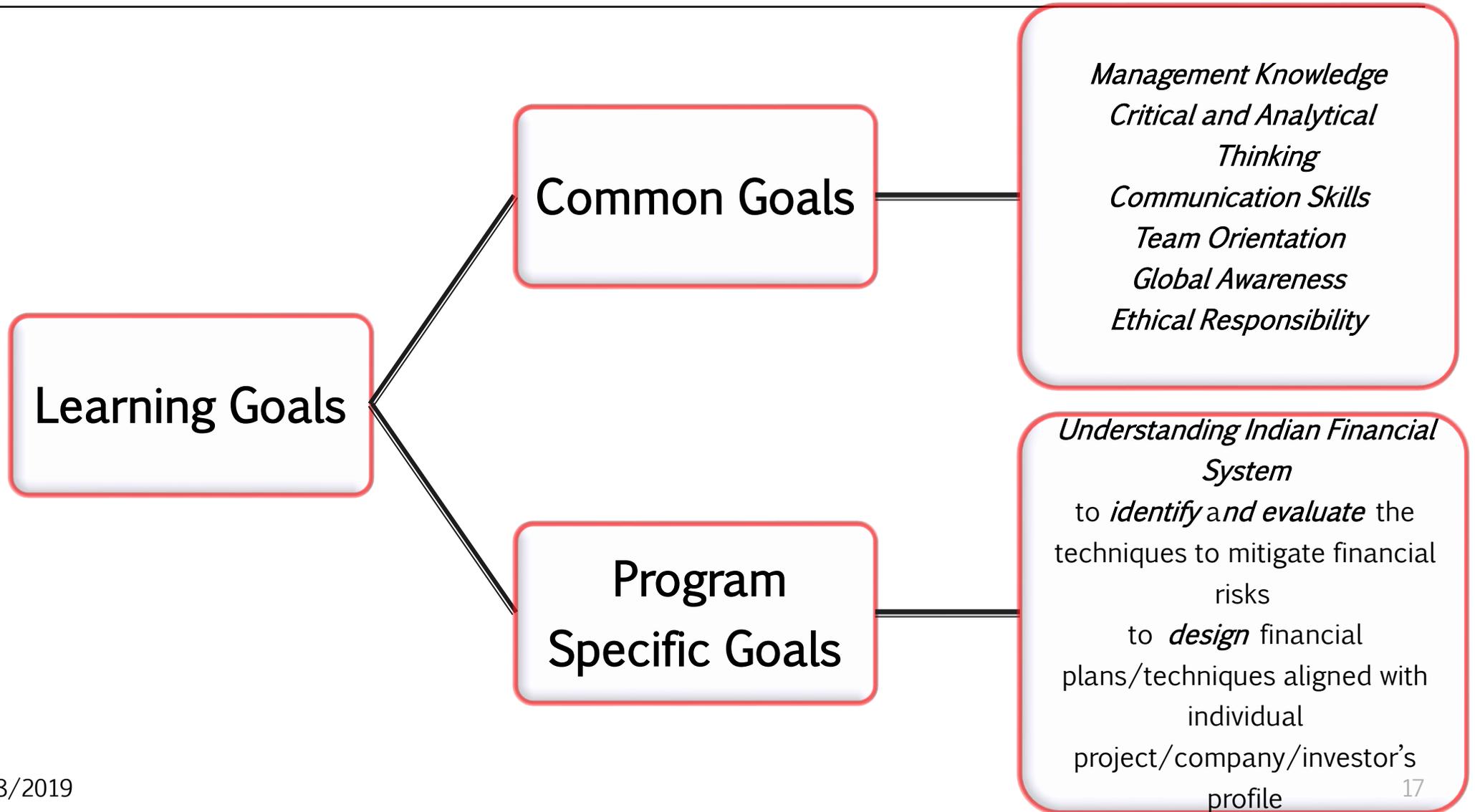
Regular Guest Lectures & Industry Visits to help students gain first hand information and knowledge

Concurrent Projects and Summer Internships

Active use of *Bloomberg Lab* in teaching various courses

Opportunities for *International exchange, international immersion* and learning foreign languages

# PROGRAM LEARNING GOALS



# LEARNING BEYOND THE CURRICULUM

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**FINSTREET**, a student body along with faculty mentor publishes **FINLAY** a popular online monthly magazine

**Finance week**, an inter-collegiate festival hosting several events and a roundtable conference

**Investrix** an annual event of **FINSTREET** /Finance Department

**Centre of Excellence in Capital Markets** seeks to transform and build capabilities for success in the capital markets and disseminate knowledge of capital markets to students and the citizens at large

**SIFICO** an International Conference in the Finance area is held annually attracts research participation from India and abroad

## PROGRAM TEAM

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Program Coordinator

Prof (Dr.) Shalini Talwar

Program Co-coordinators

Prof. (Dr.) Aparna Bhat

Prof. Harnesh Makhija

## SUBJECT BOARD - FINANCE

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- Prof. (Dr.) Monica Khanna, Director SIMSR
- Prof. (Dr.) Pankaj Trivedi , Area Chairperson Finance & law
- Mr. Chetan Shah , Sr. VP Capital Market, HDFC Bank
- Mr. C. Vasudevan, Sr. General Manager, Bombay Stock Exchange
- Dr. Aditya Srinivas Economist and COO BSE Brokers Forum, Bombay Stock Exchange
- Mr. Narendra Mairpady, Management Consultant, ex-CMD Indian Overseas Bank
- Mr. Arun Thukral, MD and CEO, Axis Securities Ltd
- Mr. Hemant Joshi, Ex Director VESIM and subject expert
- Prof. (Dr.) Swati Godbole, Assistant Professor SIMSR
- Prof. (Dr.) Aparna Bhat , Assistant Professor SIMSR



# PLACEMENTS

# KEY RECRUITERS

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Accenture

Analytics Quotient SVC (I) Pvt. Ltd.

Arcesium India Pvt. Ltd. (D.E. Shaw)

Bajaj Finance

Citi

Cognizant

GEP Solutions

HSBC

ICICI Bank

J P Morgan

Marsh India Insurance Brokers Pvt. Ltd.

Morgan Stanley

Spandana Sphoorty Financial Limited

State Bank of India

Trafigura

Tresvista

Virtusa

# PROFILES OFFERED

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- Consultant
- Financial Corporate Analyst
- Financial Associate
- Analyst
- Management Trainee

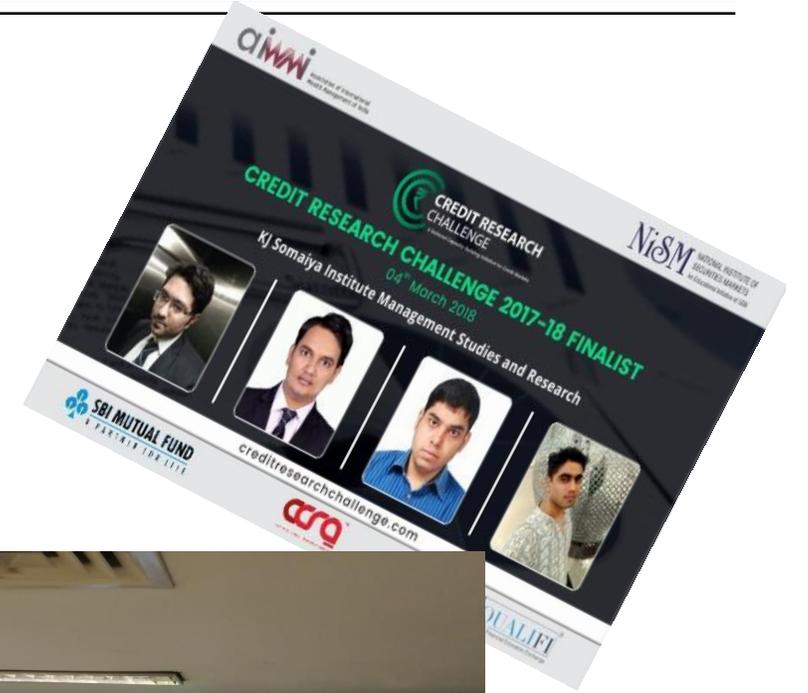
# ILLUSTRIOUS ALUMNI

Batch	Name	Organisation Name	Designation
2013	Murtuza Kothari	McKinsey & Company	Practice Specialist
2013	Ruchi Jha	iMithila	Co-founder & Director
2013	Siddharth Tyagi	Royal Bank of Scotland	Lead Business Analyst
2014	Varsha Bharambe	TATA AIA	Manager
2014	Jay Chudasama	Arcesium	Senior Analyst



# **ACTIVITIES & ACHIEVEMENTS**

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10/18/2019

# ACTIVITIES & ACHIEVEMENTS

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Tanmay Nikam secured first position in 5-day online pan India event - Intelligent Investor 3.0 of SPARX'X9 organized by International Management Institute, Bhubaneswar.



# ACTIVITIES & ACHIEVEMENTS

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Pranal Sonone secured Runners up at Learning Championship organized by FinShiksha.



# ACTIVITIES & ACHIEVEMENTS

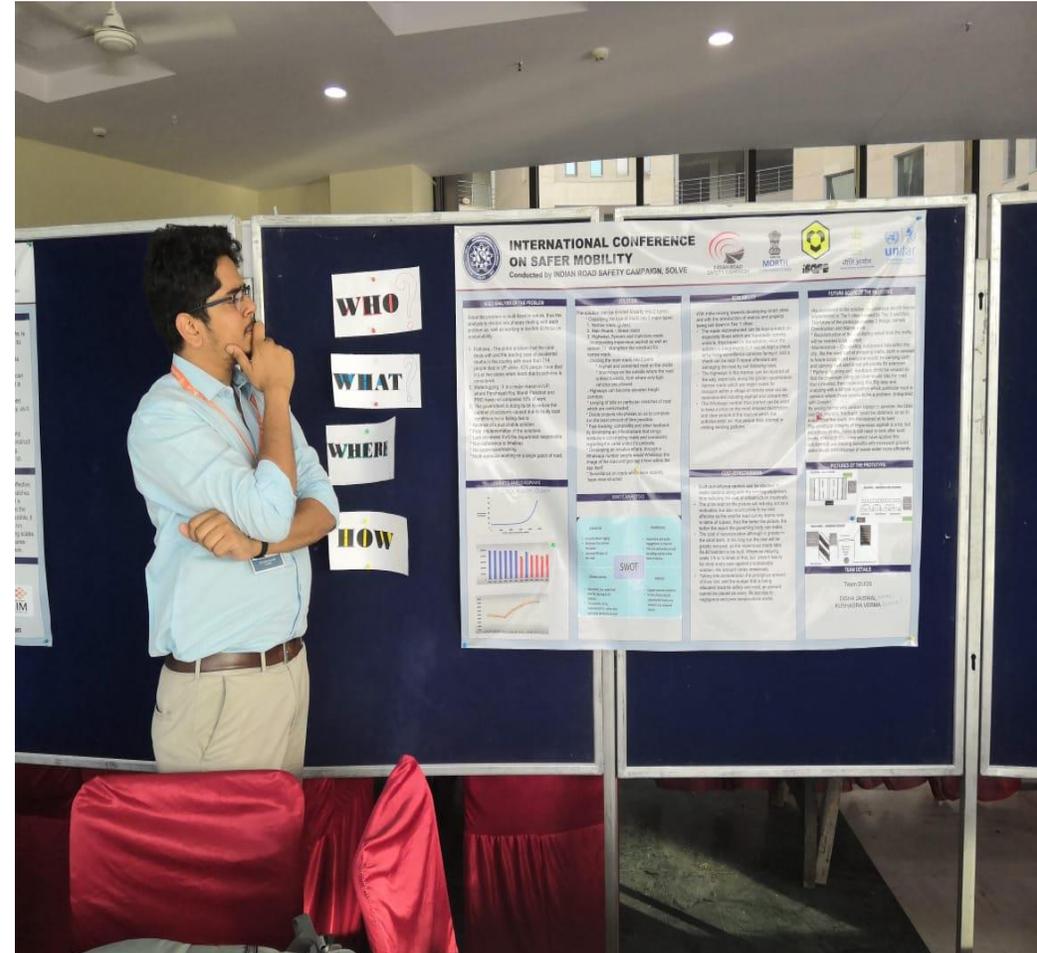
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NISM, in association with CEPAR, K.J Somaiya Institute of Management Studies and Research (SIMSR) conducted the 3rd Annual Conference on 'Importance of Economic Research in Capital Markets'.



# ACTIVITIES & ACHIEVEMENTS

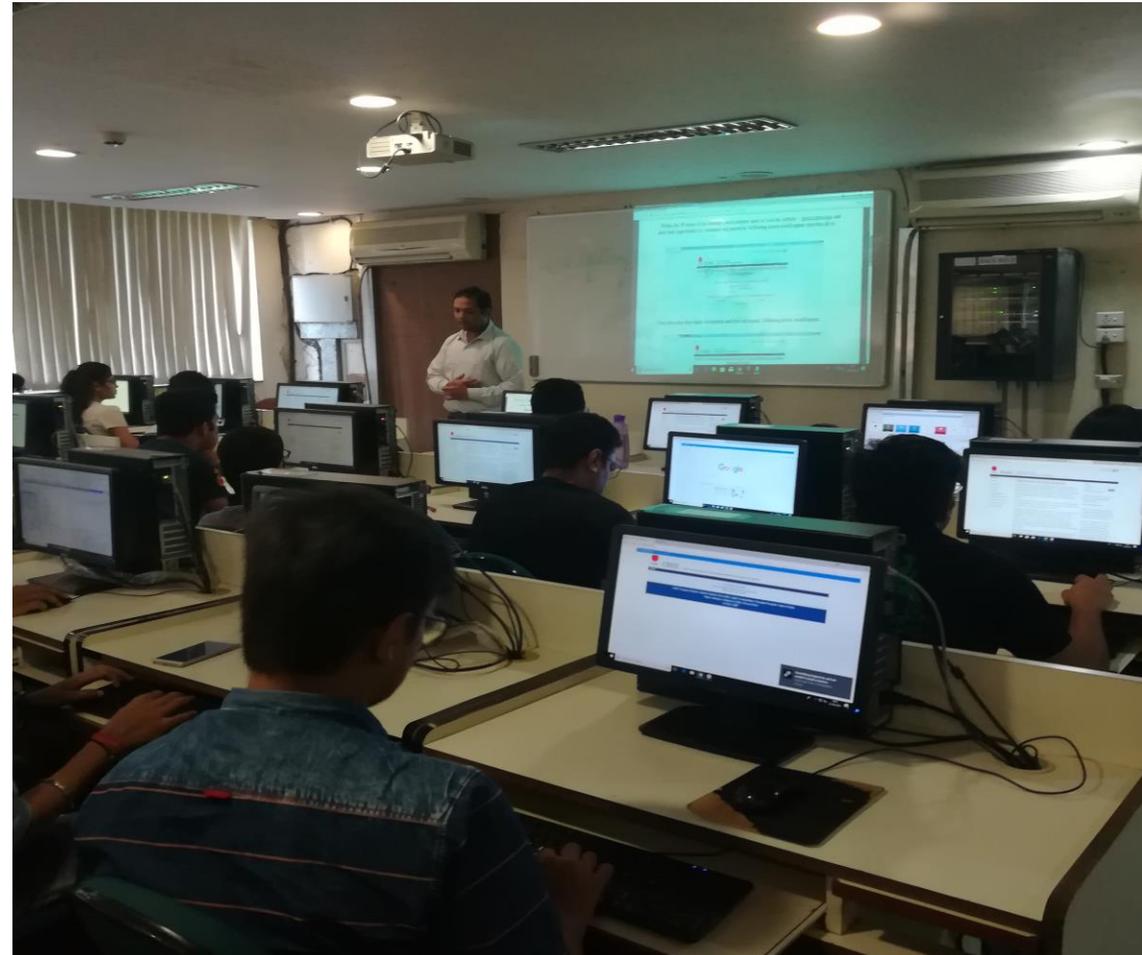
Kushagra Verma participated in case study competition organised by Indian Road Safety Campaign with the support of Ministry of Road Transport and Highways at IIT-Delhi.



# ACTIVITIES & ACHIEVEMENTS

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The program provided the learners intensive exposure into the advanced concepts in finance through teaching platform like *Praxis* for financial analysis, and contemporary courses like *Bloomberg Analytics* and *FinTech*.



# ACTIVITIES & ACHIEVEMENTS

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Jithin Babu & Sakshi Manthanwar  
received a scholarship from the  
Blockchain Education Network to travel  
to Massachusetts Institute of  
technology, Boston to attend and  
present their research at MIT BITCOIN  
EXPO, global blockchain conference  
and hackathon



# ACTIVITIES & ACHIEVEMENTS

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Sonika Aneja & Apurva Deshmukh  
secured runners up at Equity Research  
organised by Niveshak Finance and  
Investment Club of IIM Shillong



# ACTIVITIES & ACHIEVEMENTS

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Sonika Aneja & Apurva Deshmukh  
 secured Runners up at Equity Research  
 organized by Finstreet at Melange,  
 SIMSR



# ACTIVITIES & ACHIEVEMENTS

SIMSR Finance Conference-SIFICO  
2019 was organized in January 2019.  
Selected papers from SIFICO 2019  
were published in international  
journal.



## RESEARCH & PUBLICATIONS

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- Faculty from finance department, who are amongst our key mentors, regularly present and publish research papers in various National and International Conferences.
- Our faculty has also published their research papers in many reputed national and international journals, including those on the prestigious ABDC journal listed.

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# Thank You

[simsr.somaiya.edu](http://simsr.somaiya.edu)

